



## BENEFITS AT A GLANCE

- 99% decrease in image spam and all variations of spam
- Reliable anti-spam solution with no false positives (legitimate emails tagged as spam)
- Substantial savings from low maintenance and reduced operating costs
- Engate pays for itself with a quick ROI

*"With Engate, we derive great comfort in knowing that our operations are protected from all present and future threats. Given the sensitivity of our information as it relates to child care -- child abuse reports, police checks, health records -- we're very pleased with the security, performance and results."*

**Spyros Volonakis**  
Executive Director  
Network Child  
Care Services

Corporate Headquarters  
4790 Caughlin Parkway, Suite 240  
Reno, Nevada 89509  
Email: [info@engate.com](mailto:info@engate.com)  
Tel: 775.745.7151  
Email: [sales@engate.com](mailto:sales@engate.com)

[WWW.ENGATE.COM](http://WWW.ENGATE.COM)

## Education Center Eliminates 99% of Spam with No False Positives Using Engate's Cost-Effective Solution

### THE PROBLEM

#### ***Spam Taxes Operations and Endangers Communications with False Positives.***

Network Child Care Services is a large provider of professional child care services with 9 centers, a home child care agency, 78 employees and 100 independent contractors. While email has become an important communication tool for Network Child Care Services, over 90% of their incoming email has turned out to be spam. This influx of unwanted traffic has clogged up network resources and mail servers as well as drained away valuable hours from time-constrained workers.

"The recent increase in spam and image spam was taxing our operations and existing anti-spam filters because a large amount of unwanted and offensive emails were being delivered onto our networks," said Spyros Volonakis, Executive Director, Network Child Care Services.

Countless hours of productivity were lost as workers sifted through and deleted unwanted spam messages. Moreover, IT staff was overwhelmed with false positives and spent additional time tracking lost client messages that were erroneously blocked by their current anti-spam product. Volonakis explains, "With the high risk of losing sensitive information from our clients and colleagues, we had to choose a proactive solution."

To help fight its spam problem, Volonakis turned to Bantor Technologies, a trusted value added reseller for Engate. "Bantor indicated to us that they've had a successful record with Engate in delivering unprecedented security for their clients," said Volonakis. With that in mind, Volonakis agreed to trial the Engate MailSentinel™ at one of its centers.

### THE SOLUTION

#### ***Engate Abolishes False Positives and Restores Confidence in Email Delivery***

Within minutes of installing the Engate appliance, Network Child Care Services noticed a tremendous decrease in spam.

"Since Bantor has installed the Engate system, we have experienced a 99% reduction in spam email traffic at our desktop PCs," said Volonakis. "With Engate, we derive great comfort in knowing that our operations are protected from all present and future threats. Given the sensitivity of our information as it relates to child care -- child abuse reports, police checks, health records -- we're very pleased with the security, performance and results."

The trial was so successful at eliminating spam from employee inboxes and restoring confidence in the delivery of legitimate email that Network Child Care Services decided to roll out Engate's anti-spam product at other associated offices.

### THE RESULTS

#### ***99% of Threats Eliminated Outside the Network. Security Fully Restored.***

The value Network Child Care Services places on the elimination of false positives is priceless. In the context of determining a tangible ROI, Volonakis calculates 38 mailboxes with an average of 85 spam messages each per day, times four seconds for employees to review and delete each spam message, at an average hourly wage of \$35, comes to approximately \$40,600 in added annual productivity.

#### About Engate

Engate Technology Corporation delivers next generation network profiling connection management security solutions for service providers and enterprises, and can be licensed to anti-spam software, security appliance, router, firewall, and unified threat management vendors.

© Copyright 2007 Engate Technology Corporation. All rights reserved.

Engate, Engate logo, and Engate MailSentinel are trademarks of Engate Technology Corporation or its subsidiaries and are used under license. All other trademarks or registered trademarks are the property of their respective owners.