

**BENEFITS AT A GLANCE**

- Reliable, scalable anti-spam protection ensures business critical email flow
- 99% decrease in spam with virtually no false positives (legitimate email tagged as spam)
- Substantial savings from reduced bandwidth, server storage, and IT costs
- Convenient and affordable lease plan

"Engate immediately blocked 99% of the spam that was once overloading our servers while ensuring the delivery of our legitimate email. By eliminating the majority of spam outside our network, we've been able to improve our network throughput and remove the delivery backlogs that once slowed down our operations."

Jim Coulter
Financial Controller
New Revenue Solutions
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Global Enterprise Relies on Engate to Deliver Reliable Anti-Spam Protection and Keep Operations Flowing

THE PROBLEM***Spam Surge Reduces Productivity and Delays Timely Email Delivery***

With its origins in Australia, New Revenue Solutions™ has grown rapidly. Now it is truly a global organization. With offices throughout Europe, USA, Australia and Canada, New Revenue Solutions provides business intelligence and tailored services to media organizations of all sizes in over 20 countries worldwide.

At New Revenue Solutions (Canada) Limited, email has become a very efficient and cost-effective tool for information exchange. Over the years as spam became more sophisticated, the existing anti-spam filters in Canada were proving ineffective at stopping the influx of new threats that were overwhelming their employees' computers. "Our anti-spam filters' catch rates began to falter as new threats emerged and the sheer volume of spam had grown to an uncontrollable size," said Jim Coulter, Financial Controller, New Revenue Solutions (Canada) Limited.

On a daily basis, frustrated employees would complain about the surge of spam as it created backlogs and productivity issues across the organization. Coulter explains, "The growing volume of spam was slowing our network traffic and straining our IT resources as they were constantly being preoccupied with email delays and false positive issues."

New Revenue Solutions (Canada) Limited needed an innovative anti-spam solution that could preemptively remove the high volume of threats before it entered their network and had a chance to compromise their operations. Coulter turned to the experts at Bantor Technologies, a value-added provider of IT solutions, to find an efficient anti-spam product.

THE SOLUTION***Engate Eliminates Email Threats and Delivers Real-Time, Network Speeds***

Coulter trusted Bantor as they have invested considerable time researching security solutions that were proven, easy-to-use and cost-effective. "Bantor expressed their successful track record with Engate in delivering superior security for their other business clients. Based on Bantor's expert advice, we agreed to trial the Engate MailSentinel™ at the Canadian head office," said Coulter.

Engate offered a hosted trial that was easy to install, and within minutes, Engate successfully eliminated the high volume of spam that was taxing their network. "Engate immediately blocked 99% of the spam that was once overloading our servers while ensuring the delivery of our legitimate email," said Coulter. "By eliminating the majority of spam outside our network, we've been able to improve our network throughput and remove the delivery backlogs that once slowed down our operations."

THE RESULTS***Advanced Anti-Spam Security Prevents Threats and Reduces Costs***

After a two week hosted trial, New Revenue Solutions (Canada) Limited purchased the Engate appliance. This strategic investment continues to bring significant benefits to the organization. Engate's advanced anti-spam protection lowered bandwidth, server storage and IT costs, enabling the company to achieve a quick ROI. Coulter explains, "Thanks to Engate we have reduced costs and improved productivity."

About Engate

Engate Technology Corporation is a leading anti-spam supplier of next generation network profiling and connection management security solutions for service providers and enterprises, and can be licensed to anti-spam software, security appliance, router, firewall, and unified threat management vendors.

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