

**BENEFITS AT A GLANCE**

- ROI is immediate and significant
- 99% decrease in spam with virtually no false positives (legitimate email tagged as spam)
- Low Total Cost of Ownership via savings from quick install, low maintenance, and automated updates.
- Substantial savings from reduced server load, lower IT costs and increased employee productivity.

"Using Engate, our most critical IT issues and resource drains disappeared. Our staff has reclaimed their inboxes and has nothing but praise for Engate's accuracy and best-in-class security."

Ray Chan
IT Network
Administrator
Parkway Honda

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Honda Uses Engate MailSentinel™ to Defeat Spam, Improve Throughput and Reduce IT Admin Costs

THE PROBLEM

87% of Parkway Honda's Inbound Mail is Spam, Ties Up Network Resources.

Parkway Honda, along with its sister dealership Mississauga Honda, are one of the largest Honda auto dealers in the greater Toronto area. Together, both dealerships employ over 200 people, whereby their IT network and email plays a key role in the overall business operations.

Unfortunately the increased reliance on the Internet and email as the primary method of communication has brought about an exposure to threats and vulnerability to viruses and spam. "Our statistics have shown that 87% of Parkway's inbound mail was spam. This flood of unwanted traffic has weakened our network resources and siphoned precious hours from our busy workers" said Ray Chan, IT Network Administrator, Parkway Honda.

As their current anti-spam solution's accuracy dwindled and false positives multiplied, Parkway turned to the experts at Bentor Technologies, a provider of IT solutions for small businesses, to find an efficient and cost-effective solution. "Prior to Bentor's help, we chose a well known, 'industry-leading' anti-spam product to solve our spam issues, but realized it lacked innovation in stopping the new generation of threats like image spam, phishing, email-borne viruses," says Chan.

With proven success from other dealerships, Bentor recommended Engate MailSentinel™ to stop their burgeoning spam problem. "We're proud to align with a technology leader like Engate as they're currently helping our customers to affordably eliminate spam at the edge of the network, saving our customers time, money and system resources," said John Gray, Partner, Bentor Technologies.

About Engate

Engate Technology Corporation delivers next generation network profiling connection management security solutions for service providers and enterprises, and can be licensed to anti-spam software, security appliance, router, firewall, and unified threat management vendors.

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THE SOLUTION

Engate Sets a New Benchmark for Cost-Effective Anti-Spam Protection.

Within minutes of installing the appliance, Engate delivered instant results. "Using Engate, our most critical IT issues and resource drains disappeared. Our staff has reclaimed their inboxes and has nothing but praise for Engate's accuracy and best-in-class security," said Chan.

By eliminating the large volume of spam at the protocol layer and preventing its delivery onto Parkway's servers, their network performance has substantially improved, resulting in bandwidth savings and faster response over their VPN for the users at the Mississauga location.

THE RESULTS

Improved Throughput, Reduced Administration Costs, Instant ROI.

Engate MailSentinel uniquely functions at 99% accuracy without capturing, reading and storing email content. Eliminating unwanted mail outside Parkway Honda's network has increased their network throughput of their messaging systems ten-fold. The upshot for Parkway is drastically smaller volumes of spam messages in their employee's inboxes, which has resulted in email infrastructure cost savings, reduced server load, lower IT costs, and increased employee productivity.

According to Chan, "The ROI for the Engate MailSentinel was immediate." Chan calculates 75 mailboxes with an average of 85 spam messages each per day, times four seconds for employees to review and delete each spam message, comes to approximately \$79,670 in added annual productivity. Engate has more than paid for itself.